Sent: 05 October 2021 16:36 **To:** Undisclosed recipients:

Subject: DS Smith - Heavy Duty Price Increase

Hi All,

I hope everyone is well?

It really is difficult times at the moment, in many ways. I hope all of you personally and your businesses are getting by okay.

I regrettably have to inform you of yet another price increase that will be implemented 01/11, for all deliveries made on and after the date. This time around the increase will be 8.9%.

I can only apologise for this. I'm sure you're all well aware by now of the extremely challenging circumstances the industry is under and everyone here at DS Smith are doing their best.

Please feel free to reach out to me direct if there are any questions around this. Thank you all for the continued support and bearing with us, fingers crossed this will be the last one!

Kind regards,

